

# CHAPTER 22

## The Demand for Money

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## Quantity Theory of Money

### Velocity

$$V = \frac{P \times Y}{M}$$

$$\text{Equation of Exchange } M \times V = P \times Y$$

### Quantity Theory of Money

1. Irving Fisher's view:  $V$  is fairly constant
2. Equation of exchange no longer identity
3. Nominal income,  $PY$ , determined by  $M$
4. Classicals assume  $Y$  fairly constant
5.  $P$  determined by  $M$

### Quantity Theory of Money Demand

$$M = \frac{1}{V} \times PY$$

$$M^d = k \times PY$$

**Implication:** interest rates not important to  $M^d$

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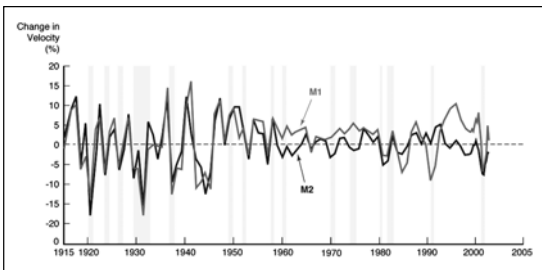
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## Change in Velocity from Year to Year: 1915–2002



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## Cambridge Approach

### Is velocity constant?

1. Classical thought  $V$  constant because didn't have good data
2. After Great Depression, economists realized velocity far from constant

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## Keynes's Liquidity Preference Theory

### 3 Motives

1. Transactions motive—related to  $Y$
2. Precautionary motive—related to  $Y$
3. Speculative motive
  - A. related to  $W$  and  $Y$
  - B. negatively related to  $i$

### Liquidity Preference

$$\frac{M^d}{P} = f(i, Y)$$

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## Keynes's Liquidity Preference Theory

Implication: Velocity not constant

$$\frac{P}{M^d} = \frac{1}{f(i, Y)}$$

Multiply both sides by  $Y$  and substitute in  $M = M^d$

$$V = \frac{PY}{M} = \frac{Y}{f(i, Y)}$$

1.  $i \uparrow$ ,  $f(i, Y) \downarrow$ ,  $V \uparrow$
2. Change in expectations of future  $i$ , change  $f(i, Y)$  and  $V$  changes

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## Baumol-Tobin Model of Transactions Demand

### Assumptions

1. Income of \$1000 each month
2. 2 assets: money and bonds

### If keep all income in cash

1. Yearly income = \$12,000
2. Average money balances =  $\$1000/2$
3. Velocity =  $\$12,000/\$500 = 24$

### Keep only 1/2 payment in cash

1. Yearly income = \$12,000
2. Average money balances =  $\$500/2 = \$250$
3. Velocity =  $\$12,000/\$250 = 48$

### Trade-off of keeping less cash

1. Income gain =  $i \times \$500/2$
2. Increased transactions costs

**Conclusion:** Higher is  $i$  and income gain from holding bonds, less likely to hold cash: Therefore  $i \uparrow$ ,  $M^d \downarrow$  and Velocity will increase

**Transactions demand is function of  $i$**

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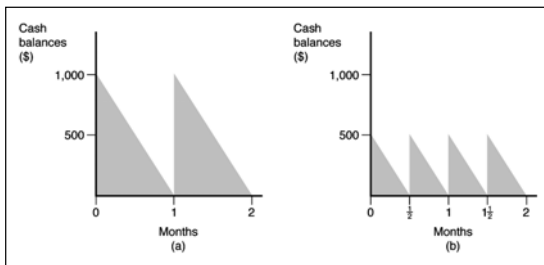
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## Cash Balance in Baumol-Tobin Model




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## Precautionary and Speculative $M^d$

### Precautionary Demand

Similar tradeoff to Baumol-Tobin framework

1. Benefits of precautionary balances
2. Opportunity cost of interest foregone

### Conclusion:

$i \uparrow$ , opportunity cost  $\uparrow$ , hold less precautionary balances,  $M^d \downarrow$

### Speculative Demand

**Problems with Keynes's framework:**

Hold all bonds or all money: no diversification

### Tobin Model:

1. People want high  $R^e$ , but low risk
2. As  $i \uparrow$ , hold more bonds and less  $M$ , but still diversify and hold  $M$

**Problem with Tobin model:** No speculative demand because T-bills have no risk (like money) but have higher return

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## Friedman's Modern Quantity Theory

Theory of asset demand:  $M^d$  function of wealth ( $Y_p$ ) and relative  $R^e$  of other assets

$$\frac{M^d}{P} = f(Y_p, r_b - r_m, r_e - r_m, \pi^e - r_m)$$

Differences from Keynesian Theories

1. Other assets besides money and bonds: equities and real goods
2. Real goods as alternative asset to money implies  $M$  has direct effects on spending
3.  $r_m$  not constant:  $r_b \uparrow, r_m \uparrow, r_b - r_m$  unchanged, so  $M^d$  unchanged: i.e., interest rates have little effect on  $M^d$
4.  $M^d$  is a stable function

**Implication of 3:**

$$\frac{M^d}{P} = f(Y_p) \Rightarrow V = \frac{Y}{f(Y_p)}$$

Since relationship of  $Y$  and  $Y_p$  predictable, 4 implies  $V$  is predictable: Get Q-theory view that change in  $M$  leads to predictable changes in nominal income,  $PY$

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## Implications of Money Demand Theories

### Keynes

M demand is very sensitive to  $i$

Velocity is not constant (unpredictable b/c M demand is unstable)

M policy has little effect on  $i$

### Friedman

M demand is insensitive to  $i$

Velocity is constant (predictable)

M policy determines Aggregate Spending (Q-Theory)

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## Empirical Evidence on Money Demand

### Interest Sensitivity of Money Demand

Is sensitive, but no liquidity trap

### Stability of Money Demand

1.  $M1$  demand stable till 1973, unstable after
2. Most likely source of instability is financial innovation
3. Cast doubts on money targets

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